



## **POSITION ANNOUNCEMENT: CHIEF EXECUTIVE OFFICER**

**Young Audiences New York (YANY)** was founded in 1952 to bring live chamber music performances to children. Since the 1970s, our programming has evolved to focus on the artistry of our participants. We offer children opportunities to create alongside professional teaching artists, explore their own creative paths, and engage their families in the art-making process.

Nearly 70 years later, Young Audiences New York upholds this commitment to providing access and opportunity – and to redistributing financial resources – for the many young artists living in New York City’s culturally rich yet under-served communities.

**“Our mission is to use art, in all of its forms, as a catalyst for exploring creativity and advancing equity among youth, families, and communities in New York City.”**

To ensure we continue to provide opportunities to the children within our community, YANY has exclusively retained Nonprofit HR to assist in the recruitment efforts for our next Executive Director. The position of Executive Director is a critical and visible position requiring a bold vision, strong business (financial, operations) and development experience. The Executive Director reports to the Board of Directors and is responsible to execute the strategic direction, leadership, and day-to-day operations of the organization to include advocacy, public relations, as well as community-focused and mission-aligned program development.

The Executive Director must have broad management experience in a non-profit or business setting, including program and project development, implementation, and evaluation; short- and long-term strategic planning; and budgetary oversight. The selected candidate must have exceptional leadership presence and experience speaking in service to a diverse community, with demonstrated ability to increase and leverage organizational visibility, credibility, and brand recognition through the media and other public relations sources.

The successful candidate will have demonstrated experience coordinating new strategic partnerships and business development, fundraising and diversifying revenue generating opportunities, developing powerful branding strategy and experience effectively integrating the organization’s communications and fund development efforts. The Executive Director must be a visionary leader and be able to guide and facilitate resource development, access to capital, and other initiatives to enhance and sustain the organization’s financial goals and mission-driven opportunities.

The ideal candidate is a dynamic leader who can build and execute thoughtful and ambitious strategies while ensuring operational excellence. S/he/they will have exceptional interpersonal and people management skills, with the ability to build and manage high-performing, cohesive teams. The Executive Director will be a results-oriented motivator with high standards for excellence. S/he/they will be a clear, consistent and empathetic communicator, someone who excels at relationship building, who is constantly innovating and has entrepreneurial instincts, who naturally absorbs new information, and who has a contagious drive for excellence and accountability. It will also be the Executive Director’s responsibility to establish credibility throughout the organization and with the Board as an effective developer of solutions to business challenges.

The ideal candidate will have a master’s degree or extended experience in a relevant discipline. The successful candidate will possess, at a minimum, a bachelor’s degree and significant management experience of which at least five years include experience in executive operations and leading a business that has demonstrated growth and profitability.



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The Executive Director must also have a passion for YANY's Mission, Vision, and work, and be a strong and active supporter of music education and educators; with a demonstrated commitment to the values of diversity, inclusion, equity, and economic, racial and social justice. They must have experience creating and maintaining an organizational culture that attracts, motivates, and retains a diverse, talented staff and partners to blend skill sets, meet objectives, and provide efficient program execution. The Executive Director must have demonstrated capacity to work thoughtfully and effectively with stakeholders, consultants, staff, and populations with diverse experiences and identities. A track record of successful change management, process improvement, and organizational performance improvement is essential for success in this role, along with demonstrated experience in organizational development and strategic planning.

For consideration, interested candidates must submit both a cover letter and resume. Your cover letter must address your experience and qualifications being sought. Interested individuals are encouraged to apply immediately. Please visit: [www.YANY.org](http://www.YANY.org) for more information about the organization. To obtain further details about this opportunity, contact Myra T. Briggs, Managing Director at Nonprofit HR.